

Faith + Fundraising | Comparing Leader Traits

Assess each leader according to these leadership traits:

	Top Volunteer Leader		Top Staff Leader		Top Fundraising Staff
	Experienced		Experienced		Experienced
	Inexperienced		Inexperienced		Inexperienced
	Willing, energetic, interested		Willing, energetic, interested		Willing, energetic, interested
	Disengaged, hesitant, apprehensive		Disengaged, hesitant, apprehensive		Disengaged, hesitant, apprehensive
	Visionary		Visionary		Visionary
	Reluctant to change / status quo		Reluctant to change / status quo		Reluctant to change / status quo
	Collaborative		Collaborative		Collaborative
	Isolationist		Isolationist		Isolationist
	Big picture thinker		Big picture thinker		Big picture thinker
	Detailed “in the weeds”		Detailed “in the weeds”		Detailed “in the weeds”
	Pro-campaign, eager to ask		Pro-campaign, eager to ask		Pro-campaign, eager to ask
	Avoids personal asks		Avoids personal asks		Avoids personal asks

Questions to ask:

- Are executive and board leaders aligned with staff and supporters?
- Where is better balance needed?
- How might training be helpful?